

Actual Gas Sales volume in February 2012

Tokyo Gas Co., Ltd.

Gas Sales Volume for the month February 2012

Total gas sales volume by Tokyo Gas Co., Ltd., for the month of February 2012 came to about 1,455.159 million m³, increased by 200.626 million m³ (+16.0%) from February 2011.

In the residential sector, volume totaled 472.765 million m³, up 7.1% from February 2011, owing to the increased demand for space heating and water heating due to lower average temperature in February compared to that in last February.

In the business sector (consisting of commercial, public, and medical use), the volume was 272.452 million m³, up 5.9% compared to the volume in February 2011, due to lower average temperature in February with the increased demand for space heating and water heating.

In the industrial sector, volume totaled about 490.637 million m³, up 37.5% from last year due to higher operation rate of existing customers' facilities, etc.

Volume for wholesale supply to other gas companies totaled about 219.304 million m³, up 10.1% from February 2011 due to increased demand of wholesale gas suppliers.

The total gas sales volume for the cumulative period of April 2011 to February 2012 was 12,351.873 million m³, up by 1.5%.

1. Gas sales volume

Unit: thousand m³/45MJ, %

Use (sector)	Feb. 2012	Feb. 2011	Change		Cumulative sales for fiscal 2011 (from Apr. 2011 to Feb. 2012)	Cumulative sales for fiscal 2010 (from Apr. 2010 to Feb. 2011)	Change	
				Rate of change relative to fiscal 2010				Rate of change relative to fiscal 2010
Residential	472,765	441,342	31,423	7.1	2,991,397	2,992,262	-865	-0.0
Business	272,452	257,160	15,292	5.9	2,408,472	2,625,827	-217,355	-8.3
Industrial	490,637	356,865	133,772	37.5	4,945,450	4,541,031	404,419	8.9
Subtotal	1,235,855	1,055,367	180,488	17.1	10,345,319	10,159,119	186,200	1.8
Wholesale	219,304	199,166	20,138	10.1	2,006,554	2,008,076	-1,522	-0.1
Total	1,455,159	1,254,533	200,626	16.0	12,351,873	12,167,195	184,678	1.5

Note: Due to rounding, totals may not equal the sums of their parts

2. Basic factors

(1) Temperature

Unit: °C

	April	May	June	July	Aug.	Sept.	Average for the first half
FY 2011	14.5	18.5	22.8	27.3	27.5	25.1	22.6
FY 2010	12.4	19.0	23.6	28.0	29.6	25.1	23.0
Change	2.1	-0.5	-0.8	-0.7	-2.1	0.0	-0.4

	Oct.	Nov.	Dec.	Jan.	Feb.	March	Average for the second half	Average for the fiscal year (April 1 ~March 31)
FY 2011	19.5	14.9	7.5	4.8	5.4	-	-	-
FY 2010	18.9	13.5	9.9	5.1	7.0	8.1	10.4	16.7
Change	0.6	1.4	-2.4	-0.3	-1.6	-	-	-

(2) Number of new customers

Unit: customers. %

	April	May	June	July	Aug.	Sept.	First half
FY 2011	8,633	8,496	12,454	12,397	14,166	16,120	72,266
FY 2010	10,592	11,629	12,843	14,132	12,221	15,522	76,939
Change	-1,959	-3,133	-389	-1,735	1,945	598	-4,673
Rate of change	-18.5	-26.9	-3.0	-12.3	15.9	3.9	-6.1

	Oct.	Nov.	Dec.	Jan.	Feb.	March	Second half	Total for the fiscal year (April 1 ~March 31)
FY 2011	15,034	17,298	19,769	18,789	22,993	-	-	-
FY 2010	11,610	15,283	19,504	17,801	20,140	21,025	105,363	182,302
Change	3,424	2,015	265	988	2,853	-	-	-
Rate of change	29.5	13.2	1.4	5.6	14.2	-	-	-

(3) Number of customers

Unit: thousand of customers, %

	April	May	June	July	Aug.	Sept.
FY 2011	10,454	10,455	10,460	10,464	10,471	10,479
FY 2010	10,344	10,349	10,354	10,361	10,367	10,376
Change	110	106	106	103	104	103
Rate of change	1.1	1.0	1.0	1.0	1.0	1.0

	Oct.	Nov.	Dec.	Jan.	Feb.	March
FY 2011	10,488	10,497	10,511	10,523	10,539	-
FY 2010	10,381	10,389	10,403	10,413	10,428	10,441
Change	107	108	108	110	111	-
Rate of change	1.1	1.0	1.0	1.1	1.1	-

<Reference>

Gas sales volume in FY2010 and FY2009

Unit: thousand m³/45MJ, %

Use(sector)	Feb. in 2011	Rate of Change relative to fiscal 2009	Feb. in 2010	Rate of Change relative to fiscal 2008	Cumulative sales for fiscal 2010 (from Apr. 2010 to Feb. 2011)		Cumulative sales for fiscal 2009 (from Apr. 2009 to Feb. 2010)	
						Rate of change relative to fiscal 2009		Rate of change relative to fiscal 2008
Residential	441,342	4.2	423,527	2.4	2,992,262	2.3	2,925,693	-1.0
Business	257,160	2.3	251,336	-2.8	2,625,827	3.5	2,535,991	-2.8
Industrial	356,865	-14.3	416,220	21.8	4,541,031	1.5	4,472,341	-9.2
Subtotal	1,055,367	-3.3	1,091,084	7.6	10,159,119	2.3	9,934,024	-5.3
Wholesale	199,166	2.7	193,915	9.2	2,008,076	7.4	1,869,964	-1.0
Total	1,254,533	-2.4	1,284,998	7.8	12,167,195	3.1	11,803,989	-4.6

Rate of increase relative to the previous year by sector (single months, FY2011 and FY2010)

Unit: %

Use(sector)		April	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.
		Residential	FY 2011	-5.5	-12.8	4.4	-8.1	1.6	20.0	3.7	-10.8	1.7	5.0
	FY 2010	16.1	15.1	6.1	-5.2	-12.4	-18.5	-6.7	2.1	2.0	-1.1	4.2	3.2
Business	FY 2011	-12.8	-17.0	-9.9	-15.4	-16.7	-12.1	-5.5	-12.3	0.2	4.4	5.9	-
	FY 2010	4.4	9.5	-7.1	3.2	8.5	15.3	4.8	-0.8	-3.5	0.2	2.3	-2.7
Industrial	FY 2011	4.3	8.0	1.4	4.8	13.3	11.7	2.3	-4.0	9.9	12.8	37.5	-
	FY 2010	5.3	14.5	13.6	5.3	1.6	5.4	2.2	2.8	-7.6	-6.0	-14.3	-12.0
Total	FY 2011	-3.1	-4.9	-0.6	-3.8	0.7	4.7	0.5	-7.8	5.0	7.8	17.1	-
	FY 2010	8.9	13.5	6.0	2.6	1.6	4.2	0.8	1.8	-3.6	-2.7	-3.3	-4.5
Wholesale	FY 2011	-5.1	3.3	4.2	-2.8	-1.8	-2.9	-4.8	-8.1	2.7	3.4	10.1	-
	FY 2010	19.1	13.1	3.2	6.3	7.9	9.3	5.4	7.4	1.2	8.6	2.7	-9.8
Total	FY 2011	-3.4	-3.7	0.2	-3.6	0.3	3.4	-0.5	-7.8	4.6	7.1	16.0	-
	FY 2010	10.4	13.4	5.6	3.2	2.6	5.0	1.6	2.8	-2.8	-1.1	-2.4	-5.3